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PROPOSED

HOUSE OF REPRESENTATIVES AMENDMENTS TO S.B. 1343

(Reference to Senate engrossed bill)

Strike everything after the enacting clause and insert:

"Section 1. Section 6-901, Arizona Revised Statutes, is amended to read:

6-901. <u>Definitions</u>

In this article, unless the context otherwise requires:

- 1. "Affiliate" means an entity which directly or indirectly, through one or more intermediaries, controls, is controlled by or is under common control with the entity specified.
- 2. "Compensation" means anything of value or any benefit, including points, commissions, bonuses, referral fees, loan origination fees and other similar fees but excluding periodic interest resulting from the application of the note rate of interest to the outstanding principal balance remaining unpaid from time to time.
- 3. "Investor" means a person who lends or invests money in mortgage loans.
 - 4. "License" means a license issued under this article.
 - 5. "Licensee" means a person licensed under this article.
- 6. "Mortgage broker" means a person who is not exempt under section 6-902 and who for compensation or in the expectation of compensation either directly or indirectly makes, negotiates or offers to make or negotiate a mortgage loan.
- 7. "Mortgage loan" means a loan secured by a mortgage or deed of trust or any lien interest on real estate located in this state created with the consent of the owner of the real estate, INCLUDING ANY MORTGAGE LOAN TRANSACTION DESCRIBED IN TITLE 33, CHAPTER 6, ARTICLE 4.
- 8. "Mortgage loan closing" means the day by which all documents relating to the mortgage loan have been executed and recorded and all monies have been accounted for under the terms of the escrow instructions.
 - Sec. 2. Section 6-941, Arizona Revised Statutes, is amended to read:
 - 6-941. Definitions
 - In this article, unless the context otherwise requires:

- 1. "Affiliate" means an entity which directly or indirectly, through one or more intermediaries, controls, is controlled by or is under common control with the entity specified.
- 2. "Compensation" means anything of value or any benefit, including points, commissions, bonuses, referral fees, loan origination fees and other similar fees but excluding periodic interest resulting from the application of the note rate of interest to the outstanding principal balance remaining unpaid from time to time.
 - 3. "License" means a license issued under this article.
 - 4. "Licensee" means a person licensed under this article.
- 5. "Mortgage banker" means a person who is not exempt under section 6-942 and who for compensation or in the expectation of compensation either directly or indirectly makes, negotiates or offers to make or negotiate a mortgage banking loan or a mortgage loan.
- 6. "Mortgage banking loan" means a loan which is funded exclusively from the mortgage banker's own resources, which is directly or indirectly secured by a mortgage or deed of trust or any lien interest on real estate located in this state and which is created with the consent of the owner of the real property. For the purposes of this paragraph, "own resources" means any of the following:
- (a) Cash, corporate capital, warehouse credit lines at commercial banks, savings banks or savings and loan associations or other sources that are liability items on the mortgage banker's financial statements for which its assets are pledged.
- (b) Correspondent contracts between the mortgage banker and a bank, savings bank, trust company, savings and loan association, credit union, profit sharing or pension trust, consumer lender or insurance company.
- (c) The mortgage banker's affiliates' cash, corporate capital, warehouse credit lines at commercial banks or other sources that are liability items on the affiliates' financial statements for which the affiliates' assets are pledged.
- 7. "Mortgage banking loan closing" means the day by which all documents relating to the mortgage banking loan or mortgage loan have been executed and recorded and all monies have been accounted for.

- 8. "Mortgage loan" means any loan, other than a mortgage banking loan, secured by a mortgage or deed of trust or any lien interest on real estate located in this state and created with the consent of the owner of the real estate, INCLUDING ANY MORTGAGE LOAN TRANSACTION DESCRIBED IN TITLE 33, CHAPTER 6, ARTICLE 4.
 - Sec. 3. Title 33, chapter 6, Arizona Revised Statutes, is amended by adding article 4, to read:

ARTICLE 4. HOME EQUITY PURCHASERS

33-761. Definitions

IN THIS ARTICLE, UNLESS THE CONTEXT OTHERWISE REQUIRES:

- 1. "BONA FIDE PURCHASER OR ENCUMBRANCER FOR VALUE" MEANS ANYONE ACTING IN GOOD FAITH WHO PURCHASES THE RESIDENTIAL REAL PROPERTY FROM THE EQUITY PURCHASER FOR VALUABLE CONSIDERATION OR PROVIDES THE EQUITY PURCHASER WITH A MORTGAGE OR DEED OF TRUST OR PROVIDES A SUBSEQUENT BONA FIDE PURCHASER WITH A MORTGAGE OR DEED OF TRUST IF THE BONA FIDE PURCHASER HAD NO NOTICE OF THE EQUITY SELLER'S CONTINUING RIGHT TO, OR EQUITY IN, THE PROPERTY BEFORE THE ACQUISITION OF TITLE OR ENCUMBRANCE OR OF ANY VIOLATION OF THIS ARTICLE BY THE EQUITY PURCHASER AS RELATED TO THE PROPERTY.
- 2. "BUSINESS DAY" MEANS ANY CALENDAR DAY EXCLUDING SATURDAY, SUNDAY, OR PUBLIC HOLIDAYS.
- 3. "COVERED CONTRACT" MEANS ANY CONTRACT, AGREEMENT OR ARRANGEMENT, OR ANY TERM OF A CONTRACT, AGREEMENT OR ARRANGEMENT, BETWEEN AN EQUITY PURCHASER AND EQUITY SELLER THAT IS EITHER:
 - (a) INCIDENT TO THE SALE OF A RESIDENCE IN FORECLOSURE.
- (b) INCIDENT TO THE SALE OF A RESIDENCE IN FORECLOSURE OR DEFAULT IF THE CONTRACT, AGREEMENT OR ARRANGEMENT INCLUDES A RECONVEYANCE ARRANGEMENT.
- 4. "DEFAULT" MEANS THAT THE EQUITY SELLER IS TWO MONTHS OR MORE BEHIND IN PAYMENTS ON A MORTGAGE OR A DEED OF TRUST.
- 5. "EQUITY PURCHASER" MEANS ANY PERSON WHO ACQUIRES TITLE TO ANY RESIDENCE THAT IS THE SUBJECT OF A NOTICE OF TRUSTEE SALE, THAT IS IN FORECLOSURE OR, IF APPLICABLE, THAT IS IN DEFAULT, OR THE PERSON'S REPRESENTATIVE, EXCEPT A PERSON WHO ACQUIRES TITLE AS FOLLOWS:
- (a) TO USE THE PROPERTY AS A PRIMARY RESIDENCE AND THE PERSON ACTUALLY USES THE PROPERTY AS A PRIMARY RESIDENCE.
 - (b) BY A TRUSTEE'S DEED ON SALE PURSUANT TO LAW.

- 1 (c) AT ANY SALE OF PROPERTY AUTHORIZED BY STATUTE.
 - (d) BY ORDER OR JUDGMENT OF ANY COURT.
 - (e) FROM A SPOUSE OR FROM A PARENT, GRANDPARENT, CHILD, GRANDCHILD OR SIBLING OF THE PERSON OR THE PERSON'S SPOUSE.
 - (f) AS AN INTERNAL REVENUE SERVICE DESIGNATED NONPROFIT HOUSING ORGANIZATION OR AS A PUBLIC HOUSING AGENCY.
 - (g) AS A BONA FIDE PURCHASER OR ENCUMBRANCER FOR VALUE.
 - 6. "EQUITY SELLER" MEANS A NATURAL PERSON WHO IS A PROPERTY OWNER OR HOMEOWNER AT THE TIME OF THE EQUITY SALE.
 - 7. "FORECLOSURE" MEANS THAT AN ACTION PURSUANT TO SECTION 33-721 HAS BEEN FILED TO FORECLOSE A MORTGAGE OR DEED OF TRUST SECURED BY THE SUBJECT PROPERTY OR THE SUBJECT PROPERTY IS ON AN ACTIVE PROPERTY TAX LIEN SALE LIST.
 - 8. "PROPERTY OWNER" OR "HOMEOWNER" MEANS ANY OR ALL RECORD TITLE OWNERS OF THE RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT AT THE TIME OF THE EQUITY SALE.
 - 9. "RECONVEYANCE ARRANGEMENT" MEANS:
 - (a) THE TRANSFER OF TITLE TO RESIDENTIAL REAL PROPERTY BY AN EQUITY SELLER WHO IS IN DEFAULT OR FORECLOSURE, EITHER BY TRANSFER OF INTEREST FROM AN EQUITY SELLER TO AN EQUITY PURCHASER OR BY CREATION OF A MORTGAGE, DEED OF TRUST OR OTHER LIEN OR ENCUMBRANCE DURING THE TIME OF DEFAULT OR FORECLOSURE THAT ALLOWS THE EQUITY PURCHASER TO OBTAIN LEGAL OR EQUITABLE TITLE TO ALL OR PART OF THE PROPERTY.
 - (b) THE SUBSEQUENT CONVEYANCE OR PROMISE OF A SUBSEQUENT CONVEYANCE, OF AN INTEREST, INCLUDING A PURCHASE AGREEMENT, OPTION TO PURCHASE OR LEASE, BACK TO THE EQUITY SELLER BY THE EQUITY PURCHASER THAT ALLOWS THE EQUITY SELLER TO REGAIN POSSESSION OF THE PROPERTY.
 - 10. "REPRESENTATIVE" MEANS A PERSON WHO IN ANY MANNER SOLICITS, INDUCES, ARRANGES OR CAUSES ANY EQUITY SELLER TO TRANSFER TITLE OR SOLICITS ANY MEMBER OF THE EQUITY SELLER'S FAMILY OR HOUSEHOLD TO INDUCE OR CAUSE ANY EQUITY SELLER TO TRANSFER TITLE TO THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT TO THE EQUITY PURCHASER.
 - 11. "RESIDENCE" AND "RESIDENTIAL REAL PROPERTY" MEANS RESIDENTIAL REAL PROPERTY CONSISTING OF ONE TO FOUR FAMILY DWELLING UNITS, ONE OF WHICH THE EQUITY SELLER OCCUPIES OR OCCUPIED AT A TIME IMMEDIATELY BEFORE THE EQUITY SALE AS A PRIMARY RESIDENCE.

12. "SALE OF A RESIDENCE" INCLUDES A TRANSACTION IN WHICH AN EQUITY SELLER RECEIVES CONSIDERATION FROM THE EQUITY PURCHASER AND A TRANSACTION INVOLVING A TRANSFER OF TITLE TO THE EQUITY PURCHASER IN WHICH NO CONSIDERATION IS PROVIDED TO THE EQUITY SELLER.

33-762. <u>Licensing of equity purchaser required</u>

A PERSON SHALL NOT ACT AS AN EQUITY PURCHASER IN THIS STATE IF THE PERSON IS NOT LICENSED PURSUANT TO TITLE 6, CHAPTER 9, ARTICLE 1 OR 2.

33-763. <u>Covered contracts; notices</u>

- A. EVERY COVERED CONTRACT AND NOTICE OF CANCELLATION ATTACHED TO THE CONTRACT SHALL BE WRITTEN IN LETTERS OF A SIZE EQUAL TO AT LEAST TWELVE-POINT BOLD TYPE, IN ENGLISH OR IN BOTH ENGLISH AND SPANISH, IF SPANISH IS THE PRIMARY LANGUAGE OF THE EQUITY SELLER, AND SHALL BE FULLY COMPLETED AND SIGNED AND DATED BY THE EQUITY SELLER AND EQUITY PURCHASER. ANY INSTRUMENT OF CONVEYANCE SHALL BECOME EFFECTIVE NO SOONER THAN MIDNIGHT OF THE FIFTH BUSINESS DAY AFTER THE DATE ON WHICH THE COVERED CONTRACT IS EXECUTED.
- B. ALL COVERED CONTRACTS SHALL CONTAIN THE ENTIRE AGREEMENT OF THE PARTIES AND SHALL INCLUDE THE FOLLOWING TERMS:
- 1. THE NAME, BUSINESS ADDRESS AND THE TELEPHONE NUMBER OF THE EQUITY PURCHASER.
- 2. THE ADDRESS OF THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, DEFAULT.
- 3. THE TOTAL CONSIDERATION TO BE GIVEN BY THE EQUITY PURCHASER IN CONNECTION WITH OR INCIDENT TO THE SALE.
- 4. A COMPLETE DESCRIPTION OF THE TERMS OF PAYMENT OR OTHER CONSIDERATION, INCLUDING ANY SERVICES OF ANY NATURE THE EQUITY PURCHASER AGREES TO PERFORM FOR THE EQUITY SELLER BEFORE OR AFTER THE SALE.
- 5. THE TIME, IF ANY, AT WHICH PHYSICAL POSSESSION OF THE RESIDENCE IS TO BE TRANSFERRED TO THE EQUITY PURCHASER AND THE RESIDENCE VACATED BY THE EQUITY SELLER.
 - 6. THE TERMS OF ANY RENTAL OR LEASE AGREEMENT.
 - 7. THE TERMS OF ANY RECONVEYANCE ARRANGEMENT.
- 8. A NOTICE OF CANCELLATION AS PROVIDED IN SUBSECTION E OF THIS SECTION.
- 9. THE FOLLOWING NOTICE, WHICH MUST CONTAIN THE NAME OF THE EQUITY PURCHASER AND THE DATE AND TIME BY WHICH THE COVERED CONTRACT MUST BE

CANCELED, SHALL BE COMPLETED BY THE EQUITY PURCHASER AND SHALL APPEAR ON THE CONTRACT IN IMMEDIATE PROXIMITY TO THE SPACE RESERVED FOR THE EQUITY SELLER'S SIGNATURE AND SHALL BE IN AT LEAST FOURTEEN-POINT BOLD TYPE IF THE COVERED CONTRACT IS PRINTED OR IN CAPITAL LETTERS IF THE COVERED CONTRACT IS TYPED:

NOTICE REQUIRED BY ARIZONA LAW

YOU MAY CANCEL THIS CONTRACT AT ANY TIME BEFORE MIDNIGHT OF (DATE). (NAME OF EQUITY PURCHASER) OR ANYONE WORKING FOR (NAME OF EQUITY PURCHASER) CANNOT ASK YOU TO SIGN OR HAVE YOU SIGN ANY DEED OR ANY OTHER DOCUMENT UNTIL YOUR RIGHT TO CANCEL THIS CONTRACT HAS ENDED. SEE ATTACHED NOTICE OF CANCELLATION FORM FOR AN EXPLANATION OF THIS RIGHT. YOU SHOULD ALWAYS CONSULT AN ATTORNEY OR COMMUNITY ORGANIZATION BEFORE SIGNING ANY LEGAL DOCUMENTS CONCERNING YOUR HOME. IT IS ADVISABLE THAT YOU FIND YOUR OWN ATTORNEY AND NOT CONSULT WITH AN ATTORNEY WHO HAS BEEN PROVIDED TO YOU BY THE PURCHASER. THE LAW REQUIRES THAT THIS CONTRACT CONTAIN THE ENTIRE AGREEMENT. YOU SHOULD NOT RELY ON ANY OTHER WRITTEN OR ORAL AGREEMENT OR PROMISE.

- C. THE EQUITY PURCHASER SHALL ACCURATELY ENTER IN THE NOTICE SET FORTH IN SUBSECTION B OF THIS SECTION THE DATE ON WHICH THE RIGHT TO CANCEL ENDS. THE COVERED CONTRACT REQUIRED BY THIS SECTION SHALL SURVIVE DELIVERY OF ANY INSTRUMENT OF CONVEYANCE OF THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT AND SHALL HAVE NO EFFECT ON PERSONS OTHER THAN THE PARTIES TO THE COVERED CONTRACT.
- D. IN ADDITION TO THE RIGHT OF RESCISSION DESCRIBED IN SECTION 33-764, SUBSECTION E, THE EQUITY SELLER HAS THE RIGHT TO CANCEL ANY COVERED CONTRACT WITH AN EQUITY PURCHASER UNTIL MIDNIGHT OF THE FIFTH BUSINESS DAY FOLLOWING THE DAY ON WHICH THE EQUITY SELLER AND EQUITY PURCHASER SIGN A COVERED CONTRACT THAT COMPLIES WITH THIS SECTION. CANCELLATION OCCURS WHEN THE EQUITY SELLER, OR A REPRESENTATIVE OF THE EQUITY SELLER, PERSONALLY DELIVERS WRITTEN NOTICE OF CANCELLATION TO THE ADDRESS SPECIFIED IN THE COVERED CONTRACT OR SENDS TO THE BUSINESS ADDRESS OF THE EQUITY PURCHASER LISTED IN THE COVERED CONTRACT, VIA FAX, UNITED STATES MAIL OR OTHER MEANS OF WRITTEN COMMUNICATION, OR THROUGH AN ESTABLISHED COMMERCIAL LETTER DELIVERY SERVICE, A LETTER INDICATING CANCELLATION. PROOF OF FAX DELIVERY OR PROOF OF MAILING

CREATES A PRESUMPTION THAT THE NOTICE OF CANCELLATION HAS BEEN DELIVERED. A NOTICE OF CANCELLATION GIVEN BY THE EQUITY SELLER PURSUANT TO THIS SUBSECTION NEED NOT TAKE THE PARTICULAR FORM AS PROVIDED WITH THE COVERED CONTRACT AND, HOWEVER EXPRESSED, IS EFFECTIVE IF IT INDICATES THE INTENTION OF THE EQUITY SELLER NOT TO BE BOUND BY THE COVERED CONTRACT. WITHIN TEN DAYS AFTER RECEIPT OF A NOTICE OF CANCELLATION GIVEN IN ACCORDANCE WITH THIS SUBSECTION, THE EQUITY PURCHASER SHALL RETURN WITHOUT CONDITION ANY ORIGINAL COVERED CONTRACT AND ANY OTHER DOCUMENTS SIGNED BY THE EQUITY SELLER AS WELL AS ANY FEE OR OTHER CONSIDERATION RECEIVED BY THE EQUITY PURCHASER FROM THE EQUITY SELLER. CANCELLATION OF THE CONTRACT SHALL RELEASE THE EQUITY SELLER OF ALL OBLIGATIONS TO PAY FEES TO THE EQUITY PURCHASER.

E. THE COVERED CONTRACT SHALL BE ACCOMPANIED BY A FORM COMPLETED BY THE EQUITY PURCHASER IN DUPLICATE, CAPTIONED "NOTICE OF CANCELLATION" IN AT LEAST TWELVE-POINT BOLD TYPE IF THE COVERED CONTRACT IS PRINTED OR IN CAPITAL LETTERS IF THE COVERED CONTRACT IS TYPED. THIS FORM SHALL BE ATTACHED TO THE COVERED CONTRACT, SHALL BE EASILY DETACHABLE AND SHALL CONTAIN, IN AT LEAST TWELVE-POINT TYPE IF THE COVERED CONTRACT IS PRINTED OR IN CAPITAL LETTERS IF THE COVERED CONTRACT IS TYPED, THE FOLLOWING STATEMENT WRITTEN IN THE SAME LANGUAGE USED IN THE COVERED CONTRACT:

NOTICE OF CANCELLATION

(SELLER'S SIGNATURE) (DATE)

F. THE EQUITY PURCHASER SHALL PROVIDE EACH EQUITY SELLER WITH TWO
COPIES OF THE COVERED CONTRACT AND ATTACHED NOTICE OF CANCELLATION. THE
EQUITY PURCHASER SHALL ACCURATELY ENTER THE DATE ON WHICH THE RIGHT TO CANCEL
ENDS.

33-764. <u>False or misleading statements; right to rescission;</u> prohibited acts; violations; classification

- A. BEFORE MIDNIGHT OF THE FIFTH BUSINESS DAY AFTER THE DATE ON WHICH THE COVERED CONTRACT IS EXECUTED, THE EQUITY PURCHASER SHALL NOT DO ANY OF THE FOLLOWING:
- 1. ACCEPT FROM ANY EQUITY SELLER AN EXECUTION OF, OR INDUCE ANY EQUITY SELLER TO EXECUTE, ANY INSTRUMENT OF CONVEYANCE OF ANY INTEREST IN THE RESIDENCE IN FORECLOSURE OR. IF APPLICABLE. IN DEFAULT.
- 2. RECORD WITH THE COUNTY RECORDER ANY DOCUMENT, INCLUDING ANY INSTRUMENT OF CONVEYANCE, SIGNED BY THE EQUITY SELLER.
- 3. TRANSFER OR ENCUMBER OR PURPORT TO TRANSFER OR ENCUMBER TO ANY THIRD PARTY ANY INTEREST IN THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT.
 - 4. PAY THE EQUITY SELLER ANY CONSIDERATION.
- 5. SUGGEST, ENCOURAGE OR PROVIDE ANY FORM THAT ALLOWS THE EQUITY SELLER TO WAIVE THE EQUITY SELLER'S RIGHT TO CANCEL OR RESCIND UNDER THIS SECTION.
- B. AN EQUITY PURCHASER SHALL NOT MAKE A FALSE OR MISLEADING STATEMENT REGARDING:
- 1. THE VALUE OF THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT.
- 2. THE AMOUNT OF PROCEEDS THE EQUITY SELLER WILL RECEIVE AFTER A FORECLOSURE SALE PURSUANT TO ARTICLE 2 OF THIS CHAPTER OR A TRUSTEE'S SALE PURSUANT TO CHAPTER 6.1 OF THIS TITLE.
- 3. THE TIMING OF THE JUDICIAL FORECLOSURE PROCESS OR SALE OF TRUST PROPERTY.
 - 4. ANY CONTRACT TERM.
- 5. THE EQUITY SELLER'S RIGHTS OR OBLIGATIONS INCIDENT TO OR ARISING OUT OF THE SALE TRANSACTION.
- 6. THE NATURE OF ANY DOCUMENT THAT THE EQUITY PURCHASER INDUCES THE EQUITY SELLER TO SIGN.

- 7. THE SALE OF THE RESIDENCE IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT, OR CONCERNING THE RECONVEYANCE ARRANGEMENT.
 - C. AN EQUITY PURCHASER SHALL NOT REPRESENT, DIRECTLY OR INDIRECTLY, THAT:
 - 1. THE EQUITY PURCHASER IS ACTING AS AN ADVISOR OR A CONSULTANT FOR OR IN ANY OTHER MANNER IS ACTING ON BEHALF OF THE EQUITY SELLER.
 - 2. THE EQUITY PURCHASER IS CERTIFIED OR LICENSED IF THIS IS NOT TRUE, OR THAT THE EQUITY PURCHASER IS NOT LICENSED IF THE EQUITY PURCHASER IS ACTUALLY LICENSED.
 - 3. THE EQUITY PURCHASER IS ASSISTING THE EQUITY SELLER TO SAVE THE HOUSE UNLESS THE EQUITY PURCHASER HAS A GOOD FAITH BASIS FOR THE REPRESENTATION.
 - 4. THE EQUITY PURCHASER IS ASSISTING THE EQUITY SELLER IN PREVENTING A COMPLETED FORECLOSURE OR TRUSTEE'S SALE UNLESS THE EQUITY PURCHASER HAS A GOOD FAITH BASIS FOR THE REPRESENTATION.
 - D. IT IS UNLAWFUL:
 - 1. FOR ANY EQUITY PURCHASER TO INITIATE, ENTER INTO, NEGOTIATE OR CONSUMMATE ANY COVERED CONTRACT INVOLVING RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR SUBJECT TO A TRUSTEE'S SALE, OR, IF APPLICABLE, IN DEFAULT IF THE EQUITY PURCHASER, BY THE TERMS OF SUCH A COVERED CONTRACT, TAKES UNCONSCIONABLE ADVANTAGE OF THE EQUITY SELLER.
 - 2. FOR ANY EQUITY PURCHASER TO OPERATE IN THIS STATE WITHOUT A LICENSE PURSUANT TO TITLE 6, CHAPTER 9, ARTICLE 1 OR 2, UNLESS OTHERWISE PROVIDED BY LAW.
 - E. ANY TRANSACTION INVOLVING RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR, IF APPLICABLE, IN DEFAULT THAT IS IN MATERIAL VIOLATION OF SECTION 33-763, SUBSECTION A, B OR E, SECTION 33-765, OR THIS SECTION IS VOIDABLE AND MAY BE RESCINDED BY THE EQUITY SELLER WITHIN TWO YEARS AFTER THE DATE OF THE RECORDING OF THE CONVEYANCE OF THE RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR SUBJECT TO A TRUSTEE'S SALE, OR, IF APPLICABLE, IN DEFAULT. THE RESCISSION IS EFFECTIVE BY GIVING WRITTEN NOTICE TO THE EQUITY PURCHASER AND THE EQUITY PURCHASER'S SUCCESSOR IN INTEREST, IF THE SUCCESSOR IS NOT A BONA FIDE PURCHASER OR ENCUMBRANCER FOR VALUE AS PROVIDED IN SUBSECTION F OF THIS SECTION, AND BY RECORDING THE NOTICE WITH THE COUNTY RECORDER OF THE COUNTY IN WHICH THE PROPERTY IS LOCATED WITHIN TWO YEARS OF THE DATE AFTER THE

RECORDING OF THE CONVEYANCE TO THE EQUITY PURCHASER. THE NOTICE OF RESCISSION SHALL CONTAIN THE NAME OF THE EQUITY SELLER AND THE NAME OF THE EQUITY PURCHASER IN ADDITION TO ANY SUCCESSOR IN INTEREST HOLDING RECORD TITLE TO THE RESIDENTIAL REAL PROPERTY AND SHALL PARTICULARLY DESCRIBE THE RESIDENTIAL REAL PROPERTY. THE EQUITY PURCHASER AND THE EQUITY PURCHASER'S SUCCESSOR IN INTEREST, IF THE SUCCESSOR IS NOT A BONA FIDE PURCHASER OR ENCUMBRANCER FOR VALUE AS SET FORTH IN SUBSECTION F OF THIS SECTION, SHALL HAVE TWENTY DAYS AFTER THE DELIVERY OF THE NOTICE IN WHICH TO RECONVEY TITLE TO THE PROPERTY FREE AND CLEAR OF ENCUMBRANCES CREATED SUBSEQUENT TO THE RESCINDED TRANSACTION AND DUE TO THE ACTIONS OF THE EQUITY PURCHASER. AS A CONDITION OF THE RECONVEYANCE OF TITLE, THE EQUITY SELLER SHALL RETURN TO THE EQUITY PURCHASER ANY CONSIDERATION RECEIVED FROM THE EQUITY PURCHASER AS PART OF THE ORIGINAL TRANSACTION. ON FAILURE TO RECONVEY TITLE WITHIN THIS TIME, THE EQUITY SELLER MAY BRING AN ACTION TO ENFORCE THE RESCISSION AND FOR CANCELLATION OF THE COVERED CONTRACT AND DEED.

- F. SUBSECTION E OF THIS SECTION DOES NOT AFFECT THE INTEREST OF A BONA FIDE PURCHASER OR ENCUMBRANCER FOR VALUE IF THE PURCHASE OR ENCUMBRANCE OCCURRED BEFORE THE RECORDING OF THE NOTICE OF RESCISSION PURSUANT TO SUBSECTION E OF THIS SECTION. KNOWLEDGE THAT THE PROPERTY WAS RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR SUBJECT TO A TRUSTEE'S SALE, OR IF APPLICABLE, IN DEFAULT SHALL NOT IMPAIR THE STATUS OF SUCH PERSONS OR ENTITIES AS BONA FIDE PURCHASERS OR ENCUMBRANCERS FOR VALUE. SUBSECTION E OF THIS SECTION DOES NOT ABROGATE ANY DUTY OF INQUIRY THAT EXISTS AS TO RIGHTS OR INTERESTS OF PERSONS IN POSSESSION OF THE RESIDENTIAL REAL PROPERTY IN FORECLOSURE OR SUBJECT TO A TRUSTEE'S SALE OR, IF APPLICABLE, IN DEFAULT. IN ANY ACTION BROUGHT TO ENFORCE A RESCISSION PURSUANT TO SUBSECTION E OF THIS SECTION, A COURT MAY AWARD TO A PREVAILING EQUITY SELLER COSTS AND REASONABLE ATTORNEY FEES.
- G. AN EQUITY SELLER MAY BRING AN ACTION FOR THE RECOVERY OF DAMAGES OR EQUITABLE RELIEF AGAINST AN EQUITY PURCHASER FOR A VIOLATION OF SECTION 33-763, SUBSECTION A, B OR E, SECTION 33-765 OR THIS SECTION. A COURT MAY AWARD TO A PREVAILING EQUITY SELLER ACTUAL DAMAGES PLUS REASONABLE ATTORNEY FEES AND COSTS. IN ADDITION, THE COURT MAY AWARD EQUITABLE RELIEF OR INCREASE THE AWARD IN AN AMOUNT NOT TO EXCEED THREE TIMES THE EQUITY SELLER'S ACTUAL DAMAGES, OR BOTH, IF THE COURT DEEMS SUCH AN AWARD PROPER. ANY ACTION

BROUGHT PURSUANT TO THIS SECTION SHALL BE COMMENCED WITHIN SIX YEARS AFTER THE DATE OF THE ALLEGED VIOLATION.

- H. ANY EQUITY PURCHASER WHO:
- 1. WITH INTENT TO DEFRAUD, VIOLATES SUBSECTION A, B, C OR D OF THIS SECTION OR ENGAGES IN ANY PRACTICE THAT WOULD OPERATE AS CRIMINAL FRAUD OR DECEIT ON AN EQUITY SELLER, ON CONVICTION, IS GUILTY OF A CLASS 5 FELONY AND IS SUBJECT TO A FINE OF NOT MORE THAN TWENTY-FIVE THOUSAND DOLLARS OR IMPRISONMENT, OR BOTH.
- 2. KNOWINGLY VIOLATES SUBSECTION A, B, C OR D OF THIS SECTION, ON CONVICTION, IS GUILTY OF A CLASS 1 MISDEMEANOR AND IS SUBJECT TO A FINE OF NOT MORE THAN TWENTY-FIVE THOUSAND DOLLARS OR IMPRISONMENT, OR BOTH. A SECOND OFFENSE WITHIN FIVE YEARS IS A CLASS 5 FELONY AND IS SUBJECT TO A FINE OF NOT MORE THAN TWENTY-FIVE THOUSAND DOLLARS OR IMPRISONMENT. OR BOTH.
- 3. IF ACTING IN GOOD FAITH, VIOLATES SUBSECTION A, B, C OR D OF THIS SECTION IS NOT GUILTY OF THE VIOLATION IF THE EQUITY PURCHASER:
- (a) ESTABLISHES BY A PREPONDERANCE OF THE EVIDENCE THAT THE COMPLIANCE FAILURE WAS NOT INTENTIONAL AND RESULTED FROM A BONA FIDE ERROR NOTWITHSTANDING THE MAINTENANCE OF PROCEDURES REASONABLY ADAPTED TO AVOID SUCH ERRORS.
- (b) NOTIFIES THE EQUITY SELLER WITHIN NINETY DAYS AFTER THE CONTRACT DATE OF THE COMPLIANCE FAILURE.
- (c) MAKES APPROPRIATE RESTITUTION TO THE EQUITY SELLER AND APPROPRIATE ADJUSTMENTS TO THE TRANSACTION WITHIN NINETY DAYS AFTER THE CONTRACT DATE. EXAMPLES OF BONA FIDE ERRORS INCLUDE CLERICAL, CALCULATION, COMPUTER MALFUNCTION AND PROGRAMMING AND PRINTING ERRORS. AN ERROR OF LEGAL JUDGMENT WITH RESPECT TO A PERSON'S OBLIGATIONS UNDER THIS ARTICLE IS NOT A BONA FIDE ERROR, NOR IS A FAILURE TO PROVIDE NOTICES OR OTHER MATERIAL INFORMATION REQUIRED BY THIS ARTICLE.

33-765. <u>Mortgage loan transaction; reconveyance; requirements;</u> definitions

- A. IN ADDITION TO THE REQUIREMENTS OF THIS ARTICLE, A TRANSACTION DEEMED TO BE A MORTGAGE LOAN UNDER THIS ARTICLE IS SUBJECT TO ARTICLES 1 AND 2 OF THIS CHAPTER.
- B. ANY TRANSACTION IN WHICH AN EQUITY SELLER PURPORTS TO GRANT A RESIDENCE THAT IS IN FORECLOSURE, SUBJECT TO A TRUSTEE'S SALE OR IN DEFAULT

TO AN EQUITY PURCHASER BY ANY INSTRUMENT THAT APPEARS TO BE AN ABSOLUTE CONVEYANCE AND RESERVES TO THE EQUITY SELLER OR IS GIVEN BY THE EQUITY PURCHASER AN OPTION TO REPURCHASE CREATES A PRESUMPTION THAT THE TRANSACTION IS A LOAN TRANSACTION, WHICH MAY BE OVERCOME BY CLEAR AND CONVINCING EVIDENCE TO THE CONTRARY, AND THAT THE PURPORTED ABSOLUTE CONVEYANCE IS A MORTGAGE OR DEED OF TRUST.

- C. AN EQUITY PURCHASER SHALL NOT ENTER INTO A RECONVEYANCE ARRANGEMENT UNLESS:
- 1. THE EQUITY PURCHASER VERIFIES BY APPROPRIATE DOCUMENTATION THAT THE EQUITY SELLER HAS OR IS LIKELY TO HAVE A REASONABLE ABILITY TO PAY FOR THE SUBSEQUENT CONVEYANCE OF AN INTEREST BACK TO THE EQUITY SELLER. IN THE CASE OF A LEASE WITH AN OPTION TO PURCHASE, PAYMENT ABILITY ALSO INCLUDES THE REASONABLE ABILITY TO PURCHASE THE PROPERTY WITHIN THE TERM OF THE OPTION TO PURCHASE. THERE IS A REBUTTABLE PRESUMPTION THAT THE EQUITY PURCHASER HAS NOT VERIFIED REASONABLE PAYMENT ABILITY IF THE EQUITY PURCHASER HAS NOT OBTAINED DOCUMENTS OTHER THAN A STATEMENT BY THE EQUITY SELLER OF ASSETS, LIABILITIES AND INCOME. THE STANDARD FOR DETERMINING A REASONABLE ABILITY TO PAY SHALL BE THE SAME GUIDELINES AS SET FORTH BY THE UNITED STATES DEPARTMENT OF HOUSING AND URBAN DEVELOPMENT'S FEDERAL HOUSING ADMINISTRATION.
- 2. THE EQUITY PURCHASER AND THE EQUITY SELLER COMPLETE A CLOSING FOR ANY RECONVEYANCE ARRANGEMENT IN WHICH THE EQUITY PURCHASER OBTAINS A DEED OR MORTGAGE FROM AN EQUITY SELLER. FOR THE PURPOSES OF THIS PARAGRAPH, "CLOSING" MEANS AN IN-PERSON MEETING TO COMPLETE FINAL DOCUMENTS INCIDENT TO THE SALE OF THE REAL PROPERTY OR CREATION OF A MORTGAGE OR DEED OF TRUST ON THE REAL PROPERTY CONDUCTED BY A LICENSED ESCROW AGENT OR AN ATTORNEY WHO IS NOT EMPLOYED BY OR AN AFFILIATE OF THE EQUITY PURCHASER.
- 3. THE EQUITY PURCHASER OBTAINS WRITTEN CONSENT FROM THE EQUITY SELLER BEFORE THE EQUITY PURCHASER GRANTS ANY INTEREST IN THE PROPERTY TO ANYONE ELSE DURING THE TIME THE EQUITY SELLER MAINTAINS AN INTEREST IN THE PROPERTY, INCLUDING AN OPTION TO REPURCHASE.
- 4. THE EQUITY PURCHASER NOTIFIES ALL EXISTING DEED OF TRUST OR MORTGAGE LIEN HOLDERS OF THE EQUITY PURCHASER'S INTENT TO ACCEPT CONVEYANCE OF AN INTEREST IN THE PROPERTY FROM THE EQUITY SELLER AND FULLY COMPLIES WITH ALL TERMS AND CONDITIONS CONTAINED IN THE DEED OF TRUST OR MORTGAGE LIEN

- DOCUMENTS, INCLUDING DUE-ON-SALE PROVISIONS OR MEETING ALL QUALIFICATION
 REQUIREMENTS FOR ASSUMING THE REPAYMENT OF THE MORTGAGE OR DEED OF TRUST.
 - D. AN EQUITY PURCHASER SHALL NOT ENTER INTO REPURCHASE OR LEASE TERMS AS PART OF THE RECONVEYANCE ARRANGEMENT THAT ARE UNFAIR OR COMMERCIALLY UNREASONABLE AND SHALL NOT ENGAGE IN ANY OTHER UNFAIR OR UNCONSCIONABLE CONDUCT.
 - E. AS PART OF A RECONVEYANCE ARRANGEMENT, AN EQUITY PURCHASER SHALL EITHER:
 - 1. ENSURE THAT TITLE TO THE RESIDENCE IS RECONVEYED TO THE EQUITY SELLER.
 - 2. MAKE A PAYMENT TO THE EQUITY SELLER IN AN AMOUNT OF AT LEAST EIGHTY-TWO PER CENT OF THE FAIR MARKET VALUE OF THE PROPERTY WITHIN ONE HUNDRED TWENTY DAYS AFTER EITHER THE EVICTION OF OR VOLUNTARY RELINQUISHMENT OF POSSESSION OF THE RESIDENCE BY THE EQUITY SELLER. THE EQUITY PURCHASER SHALL MAKE A DETAILED ACCOUNTING OF THE BASIS FOR THE PAYMENT AMOUNT OR A DETAILED ACCOUNTING OF THE REASONS FOR FAILURE TO MAKE A PAYMENT, INCLUDING PROVIDING WRITTEN DOCUMENTATION OF EXPENSES, WITHIN THE ONE HUNDRED TWENTY DAY PERIOD. THE ACCOUNTING SHALL BE ON A FORM PRESCRIBED BY THE DEPARTMENT OF FINANCIAL INSTITUTIONS. FOR PURPOSES OF THIS SUBSECTION:
 - (a) THERE IS A REBUTTABLE PRESUMPTION THAT AN APPRAISAL BY A PERSON LICENSED OR CERTIFIED BY AN AGENCY OF THE FEDERAL GOVERNMENT OR THIS STATE TO APPRAISE REAL ESTATE ESTABLISHES THE FAIR MARKET VALUE OF THE PROPERTY.
 - (b) THE TIME FOR DETERMINING THE FAIR MARKET VALUE AMOUNT SHALL BE DETERMINED IN THE RECONVEYANCE ARRANGEMENT EITHER AT THE TIME OF THE EXECUTION OF THE RECONVEYANCE ARRANGEMENT OR AT RESALE TO A BONA FIDE PURCHASER. IF THE COVERED CONTRACT STATES THAT THE FAIR MARKET VALUE SHALL BE DETERMINED AT THE TIME OF RESALE, THE FAIR MARKET VALUE SHALL BE THE RESALE PRICE IF IT IS SOLD WITHIN ONE HUNDRED TWENTY DAYS AFTER THE EVICTION OR VOLUNTARY RELINQUISHMENT OF THE PROPERTY BY THE EQUITY SELLER. IF THE COVERED CONTRACT STATES THAT THE FAIR MARKET VALUE SHALL BE DETERMINED AT THE TIME OF RESALE AND THE RESALE IS NOT COMPLETED WITHIN ONE HUNDRED TWENTY DAYS AFTER THE EVICTION OR VOLUNTARY RELINQUISHMENT OF THE PROPERTY BY THE EQUITY SELLER, THE FAIR MARKET VALUE SHALL BE DETERMINED BY AN APPRAISAL CONDUCTED WITHIN TEN DAYS AFTER THE END OF THE ONE HUNDRED TWENTY DAY PERIOD, AND PAYMENT, IF REQUIRED, SHALL BE MADE TO THE EQUITY SELLER. IF PAYMENT IS NOT

MADE TO THE EQUITY SELLER AT THE TIME, THE FAIR MARKET VALUE SHALL BE RECALCULATED AS THE RESALE PRICE ON RESALE, AND PAYMENT SHALL BE MADE TO THE EQUITY SELLER WITHIN FIFTEEN DAYS AFTER RESALE. A DETAILED ACCOUNTING OF THE BASIS FOR THE PAYMENT AMOUNT SHALL BE MADE WITHIN FIFTEEN DAYS OF RESALE, INCLUDING PROVIDING WRITTEN DOCUMENTATION OF EXPENSES. THE ACCOUNTING SHALL BE ON A FORM PRESCRIBED BY THE DEPARTMENT OF FINANCIAL INSTITUTIONS.

- F. THIS SECTION DOES NOT ABROGATE ANY DUTY OF INQUIRY THAT EXISTS AS TO RIGHTS OR INTERESTS OF PERSONS IN POSSESSION OF THE RESIDENTIAL REAL PROPERTY THAT IS IN FORECLOSURE. SUBJECT TO TRUSTEE'S SALE OR IN DEFAULT.
- G. ALL DEEDS OR CONVEYANCES SUBJECT TO A RECONVEYANCE ARRANGEMENT SHALL STATE EXPLICITLY ON THE FACE OF THE DOCUMENT THAT THE CONVEYANCE IS SUBJECT TO A RECONVEYANCE ARRANGEMENT AND SHALL STATE IN THE BODY OF THE CONVEYANCE INSTRUMENT THE TERMS OF THE RECONVEYANCE ARRANGEMENT. ALL RECONVEYANCE ARRANGEMENTS MUST BE SIMULTANEOUSLY RECORDED BY THE EQUITY PURCHASER WITH THE SUBJECT DEED IN THE COUNTY RECORDER'S OFFICE WHERE THE PROPERTY IS LOCATED.
 - H. FOR THE PURPOSES OF THIS SECTION:
- 1. "CONSIDERATION" MEANS ANY PAYMENT OR THING OF VALUE PROVIDED TO THE EQUITY SELLER, INCLUDING UNPAID LEASE PAYMENTS OWED BY THE EQUITY SELLER BEFORE THE DATE OF EVICTION OR VOLUNTARY RELINQUISHMENT OF THE PROPERTY, REASONABLE COSTS PAID TO THIRD PARTIES NECESSARY TO COMPLETE THE RECONVEYANCE TRANSACTION, PAYMENT OF MONIES TO SATISFY A DEBT OR LEGAL OBLIGATION OF THE EQUITY SELLER OR THE REASONABLE COST OF REPAIRS FOR DAMAGE TO THE DWELLING CAUSED BY THE EQUITY SELLER BEYOND ORDINARY WEAR AND TEAR, BUT DOES NOT INCLUDE AMOUNTS IMPUTED AS ANY FEE PAID DIRECTLY OR INDIRECTLY TO THE EQUITY PURCHASER, OR THE EQUITY PURCHASER'S REPRESENTATIVE, INCIDENT TO A RECONVEYANCE ARRANGEMENT, EXCEPT FOR REASONABLE COSTS PAID TO THIRD PARTIES NECESSARY TO COMPLETE THE RECONVEYANCE.
- 2. "RESALE" MEANS A BONA FIDE MARKET SALE OF THE PROPERTY SUBJECT TO THE RECONVEYANCE ARRANGEMENT BY THE EQUITY PURCHASER TO AN UNAFFILIATED THIRD PARTY.
 - 3. "RESALE PRICE" MEANS THE PURCHASE PRICE OF THE PROPERTY ON RESALE. 33-766. <u>Limiting provisions</u>

ANY PROVISION OF A COVERED CONTRACT THAT ATTEMPTS OR PURPORTS TO LIMIT
THE LIABILITY OF THE EQUITY PURCHASER UNDER THIS ARTICLE IS VOID. INCLUSION

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OF THE PROVISION, AT THE OPTION OF THE EQUITY SELLER, SHALL RENDER THE COVERED CONTRACT VOID. THE EQUITY PURCHASER IS LIABLE TO THE EQUITY SELLER FOR ALL DAMAGES PROXIMATELY CAUSED BY THE PROVISION. ANY PROVISION IN A COVERED CONTRACT THAT ATTEMPTS OR PURPORTS TO REQUIRE ARBITRATION OF ANY DISPUTE ARISING UNDER THIS ACT SHALL BE VOID AT THE OPTION OF THE EQUITY SELLER.

33-767. Injunction; civil penalty

IN ADDITION TO THE OTHER REMEDIES PROVIDED, IF A VIOLATION OF THIS ARTICLE OCCURS. APPLICATION MAY BE MADE BY THE ATTORNEY GENERAL IN THE NAME OF THE PEOPLE OF THIS STATE TO A COURT OR JUSTICE HAVING JURISDICTION BY A SPECIAL PROCEEDING TO ISSUE AN INJUNCTION AND, ON NOTICE TO THE DEFENDANT OF AT LEAST FIVE DAYS. TO ENJOIN AND RESTRAIN THE CONTINUANCE OF THE VIOLATIONS. IF THE COURT OR JUSTICE DETERMINES THAT THE DEFENDANT HAS VIOLATED THIS ARTICLE, THE COURT OR JUSTICE MAY ISSUE AN INJUNCTION ENJOINING AND RESTRAINING ANY FURTHER VIOLATION WITHOUT REQUIRING PROOF THAT ANY PERSON HAS ACTUALLY BEEN INJURED OR DAMAGED. IN ANY PROCEEDING. THE COURT MAY MAKE ALLOWANCES TO THE ATTORNEY GENERAL PURSUANT TO ALL APPLICABLE LAWS OR RULES AND DIRECT RESTITUTION. IF THE COURT DETERMINES THAT A VIOLATION OF THIS ARTICLE HAS OCCURRED, THE COURT MAY IMPOSE A CIVIL PENALTY OF NOT MORE THAN TWENTY-FIVE THOUSAND DOLLARS FOR EACH VIOLATION. IN CONNECTION WITH ANY SUCH PROPOSED APPLICATION, THE ATTORNEY GENERAL MAY TAKE PROOF AND MAKE A DETERMINATION OF THE RELEVANT FACTS AND ISSUE SUBPOENAS IN ACCORDANCE WITH ALL APPLICABLE LAWS AND RULES.

33-768. Prior lien holder

THIS ARTICLE DOES NOT APPLY TO A PRIOR LIEN HOLDER IF THE LIEN WAS PROPERLY RECORDED BEFORE THE EXECUTION OF ANY COVERED CONTRACT BY BOTH THE EQUITY SELLER AND THE EQUITY PURCHASER, AND THIS ARTICLE SHALL NOT IMPAIR ANY EQUITY OR OTHER AVAILABLE RIGHTS OF ANY PRIOR LIEN HOLDER.

33-769. Article provisions not exclusive; rights and obligations not affected; waivers void; severability

- A. THIS ARTICLE IS NOT EXCLUSIVE AND IS IN ADDITION TO ANY OTHER REQUIREMENTS, RIGHTS, REMEDIES AND PENALTIES PROVIDED BY LAW.
- B. THIS ARTICLE DOES NOT AFFECT OR ALTER THE RIGHTS AND OBLIGATIONS OF A MORTGAGOR AND A MORTGAGEE WITH RESPECT TO A MORTGAGE, OR A TRUSTOR, TRUSTEE OR BENEFICIARY WITH RESPECT TO A DEED OF TRUST.

1	C. ANY WAIVER OF ANY PROVISION OF THIS ARTICLE IS VOID AND
2	UNENFORCEABLE AS CONTRARY TO PUBLIC POLICY.
3	D. IF ANY PROVISION OF THIS ARTICLE OR ANY APPLICATION OF THIS ARTICLE
4	TO ANY PERSON OR CIRCUMSTANCES IS HELD UNCONSTITUTIONAL, THE REMAINDER OF
5	THIS ARTICLE AND THE APPLICATION OF ITS PROVISIONS TO OTHER PERSONS AND
6	CIRCUMSTANCES SHALL NOT BE AFFECTED.
7	Sec. 4. Short title
8	This act shall be known and may be cited as the "Arizona home equity
9	theft prevention act"."

BILL KONOPNICKI

1343-se-konopnicki 3/26/08 1:54 PM H:jmb

Amend title to conform